

Partner Resource Mapping Tool¹

Why?

Before formalising a partnership, it is essential for partners to consider the resources needed for the programme of work.

Often funding is the main area considered here, but other non-cash resource requirements include technical expertise, labour, equipment, buildings and supplies.

Who?

All key partner representatives should work through this tool together to build a strong shared understanding of resources available from each organisation.

How?

A workshop or meeting dedicated to identifying the resources each partner can contribute can be very valuable. It leads partners to make tangible commitments that will enable the partnership to move forward faster and more efficiently.

Ask each person in the room to write on a card what resource contribution they can offer. Cards can be colour coded to record which partner has offered each resource.

Stick the cards on a wall, cluster them under headings and review them, adding more as further ideas occur.

Doing this exercise together can raise some spirit of gentle competition, so you may discover more is offered than expected!

The process can also serve as a way to build teamwork, understanding and respect between partners.

Outcomes can be recorded on a table, as below:

Resource List	Comments (scale, details)	Name of partner to provide
People:		

¹ Adapted from Tennyson, R (2003) *The Partnering Toolbook* International Business Leaders Forum



<p>For example, specialist staff, volunteers, interns, administrative support.</p>		
<p>Expertise:</p> <p>For example, technical experts, project development, training/capacity building, management, marketing, facilitation, local knowledge, legal, analysis.</p>		
<p>Information:</p> <p>For example, electronic communications systems, networks, published materials.</p>		
<p>Physical:</p> <p>For example, equipment, furniture, IT, food, office, storage.</p>		
<p>Relationships:</p> <p>For example, with donors, policy makers, suppliers, community groups, organisations, media, general public</p>		
<p>Other:</p> <p>For example, transport, accommodation for workshops, events</p>		